





## REPORTE ANUAL · 2013 · ANNUAL REPORT







## MESSAGE FROM THE PRESIDENT

## Here we are in the year 2014, and once again I will highlight some of our most important accomplishments during the last year.

We are extremely grateful to International Community Foundation (ICF) for a grant to purchase much-needed items and to pay salaries in our library/learning center. In addition to replacing outdated computers, paying the salary of a librarian and assistant librarian, and the purchase of office supplies, the grant also made it possible for board member Mtra. Dulce Anyra Cota Salazar to unleash her many talents. Under her direction, special areas were walled off. One is an area for small children to play games, work with puzzles and attend workshops to learn the love of reading among other things. A special area to hold classes such as English or mathematics, to help students with homework or other special workshops was also given more privacy. The colorfully painted walls are welcoming and make the area more conducive to playing and studying.

In addition, Dulce had conferences with the local primary and junior high schools to arrange library visits so the students could learn how to use the reference books and computers. Students from the junior high were given classes in Microsoft Office, and students were taught how to check out books and also the importance of caring for the books so that others would be able to enjoy them in the future. In the body of our report you may read more about the programs developed as a result of the grant from ICF.



Beginning in October we received the support of Tailhunters, a local restaurant which organizes fishing trips to La Paz. On their web page you will find their outreach program "Pack for a Purpose." Here visitors to La Paz are invited to pack specific items such as school supplies, backpacks, dental supplies and more in their suitcases for the Children of La Paz. We are grateful to Jonathan and Jilene Roldan for making our organization one of two that they are helping. You may also read more about this in the body of the report.

On December I, we had the last FANLAP Subasta to take place in Marina de La Paz. Subasta was formed in 1988 by a group of boaters who later formed Club Cruceros de La Paz. In 2002, funds were used exclusively for FANLAP's programs, and in 2009 FANLAP took over the management of Subasta with the help of members of Club Cruceros. We thank the owners and clients of Marina de La Paz for allowing us the opportunity to take over their parking lot for this event all these years.

In December one of our founders, Henry (Pete) Peterson, my husband for 40 years, passed away due to a short illness. It was because of Pete and his love for children that we decided to help the Children of La Paz, and that we chose the colonias Marquez de Leon, Laguna Azul, and other surrounding colonias to concentrate our efforts, offering education and proper nutrition to children and adolescents. "Don" Pete (an honorary title bestowed on him by the people of the colonias) will be missed by the children, families, and board of FANLAP.

Judith Ce o Peterson

## OUR INSTITUTIONAL DESIGN

#### **OUR MISSION**

To provide basic support of food and education for children and adolescents from impoverished areas to give them the opportunity to complete their education and improve the quality of their lives.

#### **OUR VISION**

To be seen as a professional, committed and transparent organization which offers an alternative resolution to the social problems of the community.



#### **STRATEGIC OBJECTIVES**

- $\dot{}$  To provide quality food to ensure the conditions required for learning
- $\cdot \text{To}$  grant scholarships to ensure permanence in the school system
- ·To provide adequate space and professional attention to support learning
- To offer professional standards required by the job, to provide effective service.
- ·To ensure transparency and commitment in order to gain the confidence of the community.
- · Report to the community in a systematic way, so they know of our work and provide accountability.





## INSTITUTIONAL PHILOSOPHY

#### · Transform the world.

To help make the world a more just and dignified place for everyone.

#### · To SOW for the future.

Contributing with our actions here and now in order to build a better future for those around us.

#### · To serve others.

Serving others encourages us as it allows us to give back to the community what we have received from it.

#### · To invest our time.

Committing our time and energy in the effort to change the world gives meaning to our own lives.

#### · To share who we are.

Sharing knowledge and experience we have accumulated throughout our lives with others broadens the horizon for others.

#### · To act, not just speak.

Transforming our world requires action, not speeches. We are convinced that actions, however small, allow us to achieve our dreams.

#### To work with children and adolescents.

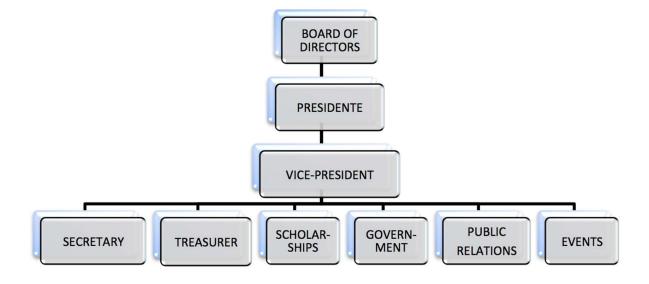
Children and adolescents are always work in progress, and that which is done for them contributes directly to the world of the future.

#### **OUR VALUES**

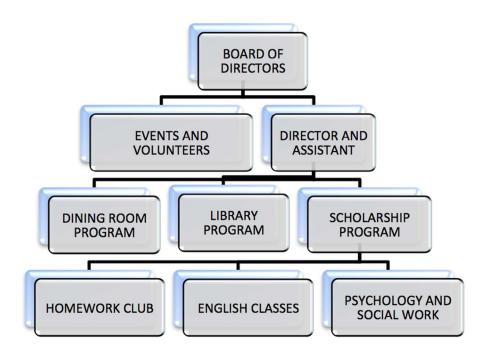
- **Liberty**, the natural ability of individuals to choose their way of thinking and acting.
- **Honor,** to always act with honesty and integrity.
- **Respect**, to accept and treat others as equals.
- **Commitment**, the obligation by personal conviction to perform our tasks.
- **Responsibility**, knowledge and completion of our own duties and obligations.
- **Altruism**, to achieve good for others without expecting anything in return.
- **Perseverance**, to have the strength and endurance to make our intentions a reality.
- **Justice**, to give each person what he or she deserves.
- **Sincerity**, to always express, with prudence, what one feels and thinks.
- **Plurality,** acceptance of what others think and do.







## ORGANIZATIONAL STRUCTURE



## DINING ROOM IN COLONIA LAGUNA AZUL

**Beneficiaries:** Children and adolescents from Colonias (neighborhoods) Márquez de León, Laguna Azul, Villas de Guadalupe and Vista Hermosa, and a few senior citizens.

#### **HOW IT WORKS...**

Schedule: Tuesday and Thursday from 7:30 to 8:15 a.m. and Monday through Friday from 2:00 to 2:45 p.m.

Working period: from January 7th through June, December 17th. the dining room operates two weeks or less, according to the Secretary of Education school calendar.

Suspensions: July for summer vacation. The months of August and December, for two weeks.

At the present time seven cooks are in charge of operating the dining room, all are mothers, aunts or grandmothers of the attendees, all volunteers, who live in Colonia Laguna Azul. In return they receive a "care package" of rice, beans, oil and such non-perishables the months of May, June and from September through December. Their children, grandchildren or nieces or nephews receive a uniform and school shoes unless they receive a scholarship through our scholarship program.

A professional nutritional evaluation is performed, reviewing the menus to attest that the children are receiving a balanced meal, and height, weight and body mass index are measured.







#### **OUR ACHIEVEMENTS...**

Total lunches served:	25,257	Total breakfasts served:	5,209
January	1.971	January	362
February	2,554	February	597
March	2,634	March	657
April (vacation)	1,836	April (vacation)	289
May	2,258	May	513
June	1,823	June	480
July (vacation)	0	July (vacation)	0
August (vacation/part)	1,417	August (vacation/part)	145
September	2,030	September	436
October	3,283	October	523
November	3,669	November	795
December	1,782	December	412

"The greatest learning within FANLAP has been that any dream of helping others could be achieved".

Dr. Alejandro Aguirre, Secretary.

#### DINING ROOM IN COLONIA LAGUNA AZUL

#### THE INVESTMENT...

Food, Propane, Electricity and cleaning products

41 weeks = \$314,713.09 pesos

Cost per week = \$7,675.93 pesos

Cost per meal = \$8.77 pesos

Care Packages (8 months for 7 cooks)

Monthly, per cook = \$390

TOTAL = \$21,846.40

#### **ECONOMIC CONTRIBUTIONS:**

**FANLAP** \$127,577.49 (Donation through ICF, to pay for January through May)

**INDESOL** \$158,456 (Co-investment Project, from June through December)

**FANLAP** \$25,490.00 (FANLAP's portion as the co-investment with INDESOL)

**FANLAP** \$8,849.71 (Costs of food and electricity for the month of December)

**Total investment:** \$320,373.20

We wish to recognize the amazing efforts of our cooks for their invaluable commitment to the children. These seven women are always happy to carry out new ideas and efforts to provide proper nutrition to the children of their neighborhood. Without their tireless devotion of more than 30 hours a week it would not be possible for us to continue the program.



# Diving Room

#### IN-KIND DONATIONS FOR THE DINING ROOM:

#### **FEBRUARY**

- · State DIF donated 20 cases of 12 each, 250 ml. of milk.
- · Consultora Kresto BSG donated 59.5 kilos of non-perishables.

#### **APRIL**

· Consultora Kresto BSG donated 21.5 kilos of non-perishables and 5 liters of milk.

#### JULY

State DIF donated rice, beans and sugar, (50 kilos of each item).

· Leche Caracol, a local business, donated 6 gallons of milk each week during the school year.

#### **MARCH**

- · Interprepa 2013 (15th and 16th of March). A donation of 130 kilos of non-perishables as part of the event directed by Trini Ríos.
- · State DIF donated 15 cases of 12 each, 250 ml. of milk.
- · Consultora Kresto BSG donated 50.2 kilos of non-perishables.

#### MAY

· Consultora Kresto BSG donated 26.6 kilos of non-perishables.

#### **DECEMBER**

organization
Ligmincha México,
A.C donated
25 kilos of nonperishables and 4
large cans of tuna.
Thank you to Ani
Sherab Wangmo.



### **SCHOLARSHIPS**

**Beneficiaries:** Adolescents from the City of La Paz with a grade-point average of 8.5 or higher (of a possible 10) enrolled in junior or senior high school, and of low economic resources.

#### **HOW IT WORKS...**

- · FANLAP has the freedom to decide whether the student will receive a partial or complete scholarship after assuring the applicant has complied with the previously established requirements. For this process, FANLAP publishes a public notice, with the dates that applications will be open, specifying the guidelines and requirements and stating what the student will receive, if awarded partial or complete scholarships.
- ·The scholarship is renewed annually.

#### · Extraordinary cases:

Students who present their application outside the established timeline.

Students with an average of 7.5 to 7.9 who are part of our motivational program and show a true desire to better their grades.

The above cases are evaluated by the scholarship committee.

The requirements and guidelines to obtain a scholarship from FANLAP are:

- ·To fill out the application issued by FANLAP.
- $\cdot \text{To sign a document attesting that everything in the document is true.}$

- ·To provide a copy of proof of address.
- ·To provide a copy of the last report card given before this period, which demonstrates an average of 8.5 or better of a possible 10.
- ·To provide a copy of the student's birth certificate.

Between the months of June and August, FANLAP will release the list of students who will be part of the program for the next school year, as well as the type of scholarship (partial or complete, or if there are any conditions), the date (always in August before the beginning of the school year), time and place where the materials will be delivered.

To receive the scholarship in August, all students must present proof of registration for the related school year in a junior or senior high school.

#### Delivery of the scholarships.

This is done in two major stages. The first stage is in the month of August where the major part of the supplies is delivered to the students. The second stage is comprised of meetings with the students the months of November, January and April, where transportation money is given and, at the November meeting, vouchers for sweatshirts and pants for physical education are delivered to the junior high school students with an average of 9.5 and better.

The following describes with more detail what is delivered to the beneficiaries in the month of August:

· Seventh grade students receive a Spanish language dictionary, a Spanish-English dictionary and a scientific calculator.

- · 7th graders and 10th graders receive a backpack.
- ·All students receive notebooks, pens, pencils, et cetera with the exception of those who receive money to purchase these items from the Federal government program called "Oportunidades" (opportunities).
- ·All students receive a voucher which specifies the name and address of the shoe store which will redeem the voucher to purchase school shoes before the expiration date stated on the voucher.
- · Junior high school students also receive a voucher with the name of the shoe store which will redeem the voucher for a pair of tennis shoes, with the expiration date contained on the voucher.
- ·All students receive a voucher which specifies the name and address of the store which will redeem the voucher to purchase a uniform. This voucher will also contain the expiration date. The voucher for junior high students also includes a uniform for physical education and in some cases a lab coat.
- · Students of junior high school with grades of 9.5 or higher receive a voucher in November to purchase sweatshirt and pants for physical education during cold weather.

In addition to the delivery of the vouchers and school supplies, during the August meeting, (and at each meeting thereafter) money is given to the students to cover transportation costs. Except for those students who live within walking distance of the school they attend, students of junior high receive payment for one bus to and from school, and senior high students, who live much farther from the school they attend than the junior high students, receive money to pay for two buses to and from

class. Previous to 2013, students younger than 14 years of age received the payment in cash, because they could not legally hold a debit card. That has changed, and now all students receive a debit card to which the money is transferred each month.

All students sign a receipt for the transportation at the student meetings. At each meeting the student brings her/his latest report card to prove she/he is still entitled to receive the scholarship. If the grades have gone below 8 out of possible 10, FANLAP may cancel the scholarship or will put conditions on the continuance of the benefits.

To receive reimbursement of the tuition or enrollment fee, those students receiving a full scholarship must deliver a copy of payment of this fee no later than September 15 of the covered school year. Reimbursement is transferred to the debit card along with the payment of transportation money.

All FANLAP scholarship students, with a parent or guardian, are obligated to attend all meetings which are set for November, January and April (the actual dates, times, and place are presented to the student at the August meeting.) At these meetings the student must present his/her current report card where the grade point average of 8 or more is verified. If the grades are below the required average, the foundation has the option to impose conditions to the continuance of the benefit, or to cancel the scholarship. In addition, all students must deliver a letter to FANLAP in which they express their concerns, their views on the aid he/she is receiving, pastimes, likes and dislikes, et cetera, to be sent to the sponsor of each student.



"My dream is to see my children complete their studies as well as see more youngters finish and practice a profession..." Lupita Juárez, Dining Room Coordinator.

#### **SCHOLARSHIPS**

The requirements to maintain the scholarship in FANLAP are:

- Maintain enrollment in the junior or senior high school.
- · Maintain the average of 8.0 or above on each report card. If the student falls below the requirement, he/she must submit to a psychological interview as well as partake in a program to bring up his/her grades.
- · Realize 30 hours of community service work each year.

Authorized activities for community service are: Help with activities of the dining room, breakfast kitchen, library and the community; help with a FANLAP event such as the Annual Subasta (auction), or help in a public school in the City of La Paz.

The student must have the work verified by personnel of FANLAP in the neighborhood where the community service was realized.

#### **OUR ACHIEVEMENTS:**

Through the years the FANLAP scholarship program has progressed. The number of people interested in forming part of the program of scholarships, students, volunteers and donors, has increased.

An interesting and motivating factor is the interest shown by parents, both mothers and fathers, who live in these neighborhoods that their children continue their studies without distinction of gender. This is a change in opinion from the beginning of our program, where many times girls were not sent to school because "they will just get married and don't need an education."

School year 2013-2014, a total of 181 students received a scholarship; 108 were students who live in the neighborhoods close to our dining room/library, and 26 as requested by CAPASITS (an organization which helps children whose parents are HIV positive and cannot work). In addition, in return for work done by the cooks in the dining room, 28 students at a grade school level were given uniforms and school shoes. An additional 19 students who live outside the neighborhoods close to the dining room were also helped by this program.

#### **OUR LONG TERM ACHIEVEMENTS:**

Although our program is to help students who would otherwise not complete junior and senior high schools, we do have occasional sponsors who wish to help his/her student complete their higher education.

In June of 2013, a student graduated from teacher's college, to bring our total number of graduates of higher education to five.

- · Candelaria Jaqueline Guzmán Juárez received her license in Junior High Education at the Escuela Normal Superior of the State of BCS. Cande was the recipient of a scholarship since her first year of junior high school.
- ·At the end of the 2012 2013 school year, FANLAP has a total of 258 graduates of junior high school, and 60 students have finished senior high. Thank you to the efforts of the donors, volunteers and FANLAP staff in July of 2014 another 20 students will graduate from junior high school and seven students will graduate from senior high school. We will also have a new graduate from Teachers' College in July.



# Scholarships

#### THE INVESTMENT...

The Yearly Cost per Students is as follows:

· JUNIOR HIGH SCHOOL:

Tele Secundaria (where the students walk to and from school) \$2,250

Other Junior High Schools: \$3,350

· SENIOR HIGH SCHOOL

Centro EMSAD No.13 (within walking distance, so no transportation expenses) \$2,700

Other Senior High Schools \$5,850.

· HIGHER EDUCATION

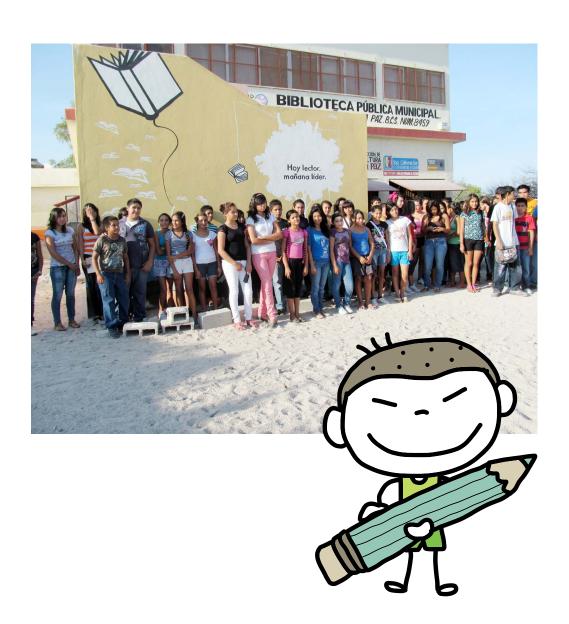
\$3,350 plus inscription fee. First year students receive a backpack.

#### Total Investment:

January through June, 2013 \$ 79,251.00

August through December, 2013 \$400,369.00

TOTAL \$479,620.00



## LIBRARY "DE LOS NIÑOS DE LA PAZ"

**Beneficiaries:** Families of the communities surrounding the Public Library located in Colonia Laguna Azul.

#### HOW IT WORKS...

The Public Library located in Colonia Laguna Azul was declared as such in February 2008. However, a small library was opened in 2005, occupying a space previously used as part of the dining room. The current library was set up under an agreement signed between the State Government and Fundación Ayuda Niños La Paz (FANLAP), which included clauses stating that FANLAP would maintain the library. In the summer of 2009, construction of the library was completed in the second floor of the existing building, in an area of 155 m2. Unfortunately in December of 2012, there was a robbery in our library, and although we did recuperate 90% of the items stolen, some were returned with irreparable damages, and others are being repaired.

However, in 2013 we received a grant to remodel the children's and the computer areas, as well as improving the existing installation. New agreements were made with public and private institutions in order to improve our program.

In 2013 we had the following multimedia:

- · 6 computers donated by the "Dirección General de Bibliotecas (DGB)" (General Library Office).
- · 2 computers donated by individuals and 5 computers purchased from money received through a grant from International Community Foundation.
- · Internet service installed and maintained by FANLAP.
- ·An Internet line provided by the Secretary of Communications and Transport (SCT).

The library contains 2,200 books presently catalogued in addition to approximately 1,300 newly- acquired books in the process of being catalogued. All are arranged on 13 metal shelves provided by the National Network of Libraries, with required signs provided by the DGB, as well as 2 large book catalogs.

The users are tended to according to their requirements and necessities, due to the various ages and characteristics of the information they are seeking. In some cases they are shown how to look for the information; in others they are referred to the type of bibliography to consult. All this is registered so a monthly report is made to the Coordinator of Libraries. The hours of the workshops or classes offered and provided are scheduled with care so not to interfere with the fundamental service of the consulting and reading areas of the library.

We also have a computer for the administrator of the programs, donated by the DGB; however it presently is not in service.



#### THE HUMAN TALENT...

From January to August Profra. Julia Magallanes was in charge of our library, but at the beginning of September Irma León Cota and Prof.
Martín Verdugo, both professionals dedicated to education, joined the library staff. Their function is the responsibility for the work of the library as well as overseeing volunteers from the Mexican, American and Canadian communities.

Both librarians are responsible for all the services offered by the library, Ms. León Cota in charge of the morning shift and Prof. Martin Verdugo of the afternoon. They also maintain direct contact with the State coordination of libraries and Municipal culture. They have informed the authorities in other schools and services in adjacent neighborhoods of the services of the library and to investigate manners in which to interact and mutually support each other. Library service hours were extended in September at the time of the hiring of the new librarians, covering the hours from Monday to Friday from 9 am to 2 pm and from 3 pm to 7 pm, and Saturdays from 9 am to 2 pm.

The incorporation of Profr. Martine was thanks to the collaboration of the Instituto Municipal de Cultura (The Municipal Institute of Culture) of the City of La Paz, BCS, and the Institute pays his salary.

The service offered by the library includes helping students with their school work, with the loaning of school supplies as well as researching information for their homework or investigative work on the internet and reference

books. They also provide orientation in filling out forms and scholarships.

With the intention of promoting and disseminating our library services, visits to the following nearby schools were scheduled in the month of September: The grade schools Gustavo Diaz Ordaz and Emma Osuna morning and afternoon sessions, and Nuevo Creacion grade school in Colonia Villas de Guadalupe morning and afternoon sessions, Telesecundaria #50 junior high school; EMSAD #13 senior high; and the Gabriela Mistral kindergarten. First a presentation of the library's services was given to the authorities and afterwards talks were held with each of the school groups, informing them of the services and courses which were implemented in the library. Meetings of the Technical Board were attended, where we were able to have a discussion with teachers. comment on services and generate links of academic work to strengthen certain themes and endorse knowledge in order to work together with the teachers in the units. After these meetings, guided visits of the library were conducted.

With the support and academic backing of the librarians, courses and workshops were implemented in order to give attention to some identified educational needs, such as difficulty with mathematics and resolution of problems, the school failure rate, lack of good study habits, inability to conduct research for schoolwork and reading skills, among other areas.

"Being part
of FANLAP is
something unique,
which has allowed
me to be happier".
Nemesina Estrada,
cook.

#### LIBRARY "DE LOS NIÑOS DE LA PAZ"

#### **OUR ACHIEVEMENTS...**

With the extension of service hours more children and adolescents were able to visit the library regularly, and they have been incorporating this space as part of their life. At the same time, we offer longer hours for use of services such as the reference books to consult for school work and projects, free internet access, low cost printing and photocopying and the community benefits with homework assessments, helping with mathematics , English classes, reading circles, workshops to improve study habits, art workshops and other free courses to improve their quality of life.

Thanks to our interaction with schools a greater number of people, children and school-age youth come to the library and know how to benefit from the services we offer. The parents feel they are supported in their children's education and a space is offered for students to gather, with the added security that with their children using the library their grades in school will improve..

#### **MATERIALS:**

- · Blinds for all Windows (some of which need maintenance)
- ·Telephone service
- · Internet service
- · Maintenance of the multimedia area with wireless internet service

#### Photocopier

- ·Television donated by the DGB
- ·Two videocassette players
- · 9 metal shelves
- · 3 work tables
- · 32 chairs
- · I water cooler
- · 4 wooden tables
- · 2 large plastic storage units with door and lock
- 2 medium sized whiteboards
- · I large whiteboard
- · 3 game tables and 10 small chairs for the preschool and kindergarten children area.
- · Small card holder for the of preschool and kindergarten children area.
- ·A large card holder for the new bibliographic area.
- ·Two fans
- ·Two wooden desks
- ·Two small file cabinets
- · Four metal book shelves
- · One small metal table
- · 13 metal shelves
- Two medium metal file cabinets



## USERS OF THE LIBRARY

from January through August, 2013:

#### TOTAL 838

#### HOMEWORK AND/OR REFERENCE WORK:

Older adults 4
Adults over 19 years of age 16
Adolescents from 13 to 18
Children from 6 to 12
399
Preschool and kindergarten 32



#### **USE OF THE DIGITAL SERVICES**

Adults 2 Adolescents 311

#### **USERS OF THE LIBRARY**

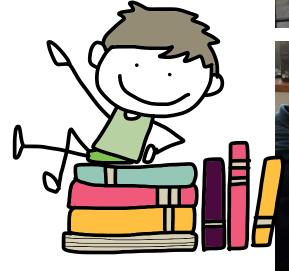
from September through December, 2013:

TOTAL	3.158

Homework and/or reference work:
Older adults 30
Adults over 19 years of age 39
Adolescents from 13 to 18 843
Children from 6 to 12 655
Preschool and kindergarten 78



Adults 27
Adolescents 1098
Children 378





#### LIBRARY "DE LOS NIÑOS DE LA PAZ"

## COURSES AND WORKSHOPS WHICH TOOK PLACE IN THE LIBRARY

#### Reading, arts and crafts:

On Fridays from February 23 to April 27, classes of meditation, crafts, music, singing, emotions, cinema and theatre took place. The instructors were Kevin Max Márquez Díaz, Francisco Gabriel Sepúlveda Estrada, Anibal Murillo Lopez, and Pastora Alvarez Ramos. "Comunidad de Caminanates" (Community of Walkers) of the Scouts Group 5 Guajiaqui and Elia Rossana Alvarez Ramos were the organizers and workshop leaders. Five to twelve children attended, free of charge.

#### Literary Saturday

For 9 Saturdays from March 16 to June 1 children aged 5 to 13 attended this class with the aim of developing activities related to reading and writing. The instructors were Alejandra Bustamante Rogers, Carlos Eduardo Paredes Navarro, Manuel Alejandro Chaparro Castro, Karla Marlen Fiol Álvarez, Karina Fiol Álvarez and Nathaly Liera.

Four different books were read; activities to improve math and literacy skills were conducted. This was attended by 4 to 15 children.

#### My vacation in the library 2013:

As part of the summer program in the library, two workshops took place: "Había una vez...La Felicidad" (Once upon a time...Happiness) and "Humor of Jorge Ibargüengoitia." More than 100 stories were read, and the play ""La farsa del Valiente Nicolás." (The Farse of the Courageous Nicolas) was presented. This course took place from July 8 to August 2, 9:00 a.m. to 12:00 noon. Approximately 17 children attended. The person in charge was our librarian, Profra. Julia Magallanes.









#### SEPTEMBER TO DECEMBER

#### Art Workshop:

On Saturdays, volunteer Diane Loftus worked with children and adolescents of various ages. She presented a series of artistic expressions such as drawing and painting using various techniques, where the participants greatly enjoyed themselves and expressed their emotions, bringing out their creativity and stimulating their artistic abilities. At the end of each month, an exhibition of the work carried out in the workshop was presented to parents and the public in general, which encouraged the participants to continue the class. Five 13 year olds and 23 children aged 4 to 12 participated in this class.

#### Word, text editor

With the support of the authorities of Telesecundaria #50, students from the first year, groups A and B, were given this course in order to teach them Word, since this is a required subject at the junior high level. In this manner the students learned how to use the library in their academic studies. A total of 32 children and adolescents aged 11 to 13 attended this class.

#### Study Habits:

In a similar fashion, Telesecundaria #50 had their second year pupils, both group A and B, attend this workshop. This was to improve the students' study habits. The first part of the workshop, administration of free time, has demonstrated the waste of time in their schedules and times of exams to give an example. They now have most of the tools they can

use depending on the homework or knowledge they wish to pursue, and have been taught that memory is not the only thinking process to apply to the learning process. A total of 21 adolescents from 12 to 15 years of age participated in this workshop.

#### Reading Circle:

This workshop was also attended by the Telesecundary #50 second year Group A, and some of the students of the Nueva Creación grade school in Colonia Villas de Guadalupe.

We showed the importance of reading, how it speeds up thinking, exercises the memory, improves spelling, and expands the vocabulary and knowledge. This is an activity that entertains and fosters creativity, which, as a mind exercise, is important for the body. Children and young people were very excited, especially because they were unaware of the benefits of reading. Previously this activity had only been carried out in school and it seemed to them to provide very little fun. The participants took part and gradually lost their fear of reading aloud and to participate with their findings. They made drawings of what they read, and wrote stories or changed the ending of the stories read. It seemed to be extremely entertaining since they were able to participate actively in this process.

This workshop was attended by two children aged 9 and 21 young people aged 12 to 15.

#### Dance Workshop:

Students of the senior high school EMSAD #13 attended this workshop in Colonia Laguna Azul. The teenagers worked with their bodies, to develop coordination, physical and creative performance, while at the same time they relaxed their school activities. They performed classical dance exercises to warm up the body and gradually learned steps in jazz or modern dance until they learned a dance. The participated were quite enthused, recognizing of being members of a team and the tasks each performed to reach a common goal. A total of 6 young people from 14 to 17 years old took part in this class "Yo soy Arte" (I am art) of the Instituto Municipal de Cultura de La Paz (Municipal Institute of culture of La Paz).

#### **English Classes:**

This class was composed of children and young people of different ages and grades in order that the learning process be very rewarding. The class was offered by Maleni Sorhouet with the help of American and Canadian volunteers, especially by William Wolf. They worked on grammar and conversation on an ongoing basis in order that with perseverance and commitment of the young people, they are able to achieve their goals. The teachers used various didactic materials that strengthen the learning of English.

Six adolescents aged 12 to 16 years and 5 children aged 8 to 11 participated in this class.

#### Lectures:

On November 23 a lecture was given by the "Centro Estatal de Salud Mental y Addicicciones" (CESMA) (The State Center of Mental Health and Addictions) as part of the national program for "The prevention of the crime and violence", with 11 second-year students of the Telesecundaria No. 50. The students participated enthusiastically in the didactic activities raised and experiential cases that were handled.

On .September 5, writer Christopher Amador spoke with young

students of the junior high level about poetry, read some of his poems and spoke of metaphors and the profession of a writer,

These lectures were attended by 23 students and 2 teachers.

#### Stories:

From September to October the workshop "Cuento, dibujo y teatro, leyendas Sudcalifornianas" (Story, drawing and theatre, BCS legends) was conducted with the participation of 36 children and young people.

On September 6 an afternoon of "Cuentacuentos" (Storytelling) was held. Library users and FANLAP scholarship students attended.

#### Theatre:

On October 10, the vignette "Bullying-Violencia" (Bullying, Violence) took place. Over 40 young library users and parents from the surrounding areas, in addition to FANLAP scholarship students, attended this short play. This activity took place as part of the program "Actuando la Violencia" (Acting out violence) directed by the Profra. Guillermina Sainz Spindola...

On October 31 as part of the program "Alas y Raices" (Wings and Roots) of the Institute of culture were invited to the City Theatre to the work "la Bienvenida" ('The welcome). This was attended by 38 young people who are users of the library and some dining room participants, in addition to 5 parents and library staff.

#### Cinema:

On November 22 the film "Prevención del Delito" (Crime prevention) was projected in the library with the participation of interested students and parents. This was thanks to the "Instituto de Cultura de La Paz" (La Paz Institute of Culture) in their program "A la peli, reflexiones soxiocomunitarias" (to the movie, social reflections).



#### **OTHER ACTIVITIES:**

#### Credentials:

As part of improving our services, credentials were presented in October beginning with scholarship students, and in January for the public in general. Thirteen were given to the scholarship students and an additional 32 in January to the public in general.

#### Guided tours:

On October 28 first year students of the Emma Osuna grade school, afternoon session, were given a guided tour. This was a very interesting experience for the children who were impressed with the number of childrens' books that we have in our collection. They were familiar with all the topics as this tour took place as these books were being worked on in their classes. I4 students and 3 teachers participated.

On November 6 as part of the program "Conoce tu Biblioteca", (Know your library) a guided tour was given to students of the Telesecundaria No. 50, supporting the contents of their program of study. 18 students and 2 teachers participated in the visit.

#### WHAT WAS THE INVESTMENT

In 2013, one person who worked in the library received a salary.

Among the most significant monthly expenses for the operation of the library are:

Librarian: \$9,400.00 (salary and benefits)

Alarm: \$390.00

Electricity: \$583.33

Telephone/internet: \$650.00

Miscellaneous expenses: \$500.00 (paper, summer workshop,

crafts, etcetera)

Total investment: \$138,280.00





## **FUND-RAISING**

#### **MARCH**

March: 19 y 20, Interprepa 2013. Celebrate Life. Talks for senior high students organized by Trini Rios @ Cinepolis Theatre. And fashion and talent show @ Grand Plaza Hotel.

Net earnings: \$3,500 pesos 130 kilos of rice, beans, oil and other non-perishables were donated to be used in our dining room.

#### **APRIL**

Bless Me, Ultima. Special private showing of this movie, at Galeria Galeria at 8:30 p.m. Saturday, April 27. All proceeds were used in purchases for FANLAP scholarships for school year 2013-2014

Día del Niño. On April 30th Andrea Gaume celebrate Día del Niño at her business, Loving Company at "the Shoppes," thank you Andrea for your support. The funds were used in our lunch program.

\$1620 pesos and 2 dollars U.S. were collected. \$2.00 dólares.

#### MAY

4to. Festival Gastronómico "El Gusto por Baja California Sur 2013" (Food Fair) On May 2 beginning at 7:00 p.m. on Playa Coromuel. Over 70 restaurants in Baja California Sur donated their specialties with entertainment a tenor and a very well thought of troubadour. Thank you to Maricela Aguilar and Lorena Hinojosa and thank you to the restaurants who donated their specialties. Proceeds were used for our

dining room and scholarship programs.

Amount collected: \$44,000 pesos.





#### **PRO-FANLAP EVENTS:**

#### JUNE

"Un Dia de Cuentos" (storybook day). Photographic Project organized by photographer Felisa Cordoba. Trini Rios (makeup and hair-do's) Uno Diseño Soluciones Gráficas (One Design Graphic Solutions) and Casa Marché (interior decoration) and Karina Aragón Fonseca (KAF) designs of childrens' clothing. A fashion show was help at Costa Baja Hotel at 7:00 p.m.

Net earnings: \$5,320.40 pesos.

#### **NOVEMBER**

Zombie Walk.
November 23, Zombies at Jardín Velasco. The only charge was a donation of rice, beans, tomato sauce or other non-perishable to be used in our dining room in Colonia Laguna Azul. Thank you to René Zorrilla and to all who donated to the children of FANLAP.

Total donation:Three cases of products to be used in our lunch program.

#### **DECEMBER**

Costa Baja Christmas Tree. December 13. the Christmas Carol Concert, directed by Pedro Pelaez Morales of the Piccolo Choir of the State Music School. Those who attended this event each donated a gift to be distributed on Three Kings Day to Children of FANLAP and Casa Cuna. a children's shelter. Thank you to Costa Baja for choosing FANLAP for the third year to benefit from this event.

Total donation: 180 gifts.

"I am a practical person, not a philosopher... Working with the breakfast program keeps me close to the reality of the life of people who live (financially) in a way very different from me,... but they want the same things for their children that my parents wanted for me and that I wanted for my children..."

Mary Shroyer, Vicepresidente

### MONEY AND IN-KIND DONATIONS

#### **OUR ACHIEVEMENTS...**

#### **FOOD**

Restaurantes Ghrin, S.A.de C.V. (California Chicken): donated roasted chicken throughout the year.

Total value of the donation: \$44,004 pesos.

#### **MATERIALS**

January 11, The Celebration of 3 Kings Day: Gifts donated to the Costa Baja Christmas tree were given to the children. Two extremely lucky children won a bicycle donated by Cabo Bikes of La Paz. Thanks to Mar Bueno and Karla Celis from Costa Baja, Andrea Gaume for her help and support, and for obtaining the donation of the bicycles and thank you to Angelica Cruz for helping the day of the delivery of toys to the children.

January II, TUCAN (Tu Café Ayuda a la Niñez, or Your Coffee Will Help Children): Financiera Independencia located on Altimirano and Cinco de Febrero, donation by their employees each time they have a cup of coffee.

Donation of \$4,819.50 pesos and 26 blankets for children.

January 28, Mattresses for the community: "Beds for Kids," a group of Americans and Canadians, whose contacts are Sheryl Hamilton and Al Marchand,

Donation: ten mattresses for the children and to Doña Vikki (a "kid" of the third age, as they call senior citizens) family.

**February 2, Paraiso del Mar:** Thank you to Penny Cottee and residents of Paraíso del Mar.

Donation: brand new blankets for the children and families.

May 7, Colegio María Fernanda: Queen candidate Zuleika from the Maria Fernanda junior high school organized an afternoon of entertainment and fun. One of the requirements of the competition requires an altruistic activity.

Gifts and bakery items were delivered to the dining room.



Agosto 2013, Tailhunters "Pack for a Purpose" campaign: clients of Tailhunters International, which organizes fishing expeditions in La Paz, made us part of their "Pack for a Purpose" campaign. Jonathan and Jillene Roldan invites visitors to La Paz to pack specific items such as school supplies, backpacks dental supplies and more in their suitcases for the benefit of the Children of La Paz. We are grateful to Jonathan and Jillene for thinking of FANLAP, and a special thanks to the clients of Tailhunters International who brought items for our programs.

Pack for a purpose is an initiative which allows travelers to make a lasting impact in the community which is their travel destination. If they save just a few kilos of space in their suitcase and bring supplies for area schools or medical clinics in need, they will make a priceless impact in the lives of our local children and families.

To read more about Tailhunters campaign, click http://tailhunter-international.com/tailhunter-outreach.htm

Donation: Since beginning this campaign in August of 2013, children of FANLAP have been the recipients of school supplies, backpacks, clothing, toothbrushes and toothpaste, among other items. In addition, clients of Tailhunters donated \$370 U.S. dollars and \$690 pesos for the scholarship fund. This money will send a student to junior high school for one year.

system: In 2011 thanks to the donation of Club Rotario La Paz Balandra, the families of Colonias Laguna Azul and Marquez de Leon received water purification systems for their

Septembre 2013, Water purifying

Colonias Laguna Azul and Marquez de Leon received water purification systems for their homes. In September of 2013 members of this rotary club returned to replace the filters for these purification systems. Thank you to the members of Club Rotario La Paz Balandra for effecting this valuable donation so necessary for the health and well-being of the residents of the colonias.

November, An anonymous donor through International Community Foundation: We are extremely grateful for the generous donation made for our library, to pay salaries of the employees and to purchase computers, among other things. A special thank you to Anne McEnany for effecting this donation.

Donation: \$31,200.00 dólares

"I was attached with FANLAP from the beginning because of their mission... Lliked that it wasn't only about feeding children, but keeping them in school and improving their future. I feel FANLAP generates a positive impact for generations". Andrea Gaume, publicity and events.

#### MONEY AND IN-KIND DONATIONS

Mello

Covairt

Sr. y Sra. Rex Jones

Shirley A. Klein

Sr. Bernard R. Kalscheuer y Sra. Ellen

Sr. y Sra. Richard y Mónica Kiy

#### THE INVESTMENT...

Time, treasure and talent of all who worked to make these donations possible.

With great pride and gratitude, the following is a list of people and businesses who donated money to our programs. Without this great generosity, our dream of helping children and young people of our city would not be possible.

The following list contains the names of those who made U.S. dollar donations through International Community Foundation (ICF). While the majority of these donations were to sponsor a student to junior or senior high school, the remaining gifts are to be applied to all our programs.

Donador anónimo.
Sra. Deb Abrahamson
Sr. y Sra. Vincent Amendola
Sr. y Sra. Arthur Anderson
Deb Beals
Edwin H. Brock
Kathleen M. Bunney
Sra. Lynn P. Coutts
Sr. Samuel E. Crabtree y Sra. Susan L.

Wilson

Sra. Nicole Cromwell Sr. y Sra. Thomas Crouch Sr. Daniel R. Curry y Srita. Judith Daufeldt Elizabeth Desmarais Sra. Lynda C. Dostal Sra. Carol J. Dyer Judy H. Fair-Spaulding Nancy Fitzmorris Sr. y Sra. Tim Fitzmorris Sra. Jackie Flannigan Sr. y Sra. Gerry Flynn Sra. Vicki L. Garrod Sra. Michelle Gaylord Gabrielle Gingras Sr. y Sra. Robert y Virginia Gleser Srita. Delphi K. Godsil Mary Susanne Goodwin Sr. y Sra. Hugh Grinnell Marsha E. Gygax **Booz Allen Hamilton** Sr. y Sra. William T. Hammond Srita. Nancy S. Howard y Sr. Richard P.

Marlene K. LeClaire Sra. Jo Van Leeuwen Joann Long Srita. Carol McKay Sr. y Sra. Craig y Jackie Meyer Sr. y Sra. Braxton D. Mitchell Lisa Moctezuma James Mustard Diane L. Olson Sra. Sarita S. Patterson Elizabeth Pena Sr. y Sra. Karl H. y Robin Pintar Sr. y Sra. Tim y Sally Putney Sra. Galey Sergio-Castelyetere Sra. Patricia Shannon Srita. Mary G. y Sr. Malcom E. Shroyer Susan D. Sieggreen **Craig Siemens** Dane E. Smith DDS Sr. Harry D. Snyder III Sr. Todd C. Tatum Sra. Gloria y Matt Taylor Trinity Lutheran Church Linda C.Whitley

Sra. Jean N.Wise



## Dona-tions





Thank you to the following who made donations in Mexico:

Administradores de Proyectos Urbanos Baja House Care, S de RL de CV Clients of Tailhunters International Construcciones y Acabados Peninsulares SA de CV Educacion y Cultura Vanguardista A.C. Blanca Vanessa García Romero Maria Guadalupe Gidley Harry y Dawn Hanna Dr. Claude F. Hill Oscar Francisco Holguín González Herbert | Kellnes Shirley Klein Dennis & Paula Lepak Moorings México S.A. de C.V. Motores La Paz. SAPI de CV Paúl Razo Brooks Mary Shroyer Malcom Shroyer Wood **Emmanuel Torres Amaut.** Arturo Tripp Valdez Gabriela Margarita Velázquez Dipp Susan y Howard Wormsley María del Rosario Zúñiga

#### THANK YOU TO THE FAMILY AND FRIENDS OF RICK CROMWELL

Rick Cromwell, a friend of Fundación Ayuda Niños La Paz, A.C. (FANLAP), recognized the importance of education to change the lives of children and adolescents who lived in poverty.

After Rick's passing, Judy Peterson was contacted by his daughter, Nicole, who asked if we could set up something in memory of her father. Judy told her the best thing she could think of was to have a Rick Cromwell Memorial Scholarship Fund; Nicole quickly agreed.

Total donations from the family and friends of Rick were \$1615 dollars, which sent 7 students to junior high school for one year.

We're grateful to the family and friends of Rick Cromwell for being so generous and for making it possible to send these deserving young people to school, something they would not have been able to do without our combined efforts.

## **ACTIVITIES FANLAP**





#### **OCTOBER**

- · October 5: Students from the "Preparatoria María Morelos y Pavón" (Maria Morelos y Pavon Senior High School) cleaned the parking area in front of the dining room, made three benches and placed rocks around the trees which they later painted. They also painted a mural, with the help of some FANLAP scholarship students.
- October 10:As part of the program "CESMA" (State Center for Mental Health) coordinated by Fernández Editores, Verónica Menchaca and Irma Leon attended a training session "Violencia y Adicciones en la Adolescencia", (violence and addiction in adolescence).

#### **NOVEMBER**

- · November 19: A donation of materials for the reading circle in the reading area of the library, with a total of 46 books. This was done by the Editorial Coordinators of ISC "Instituto Sudcaliforniana de Cultura" (Baja California Sur Institute of Culture), part of CONACULTA "Consejo Nacional para la Cultura y las Artes" (Baja California Sur Board for Culture and the Arts).
- November 19: Delivery by the Library Coordinator 48 books to replace those damaged by the rains.
- · November 20: FANOSA (a local construction company) donated paint and helped with painting in the library.
- · November 23: Meeting with parents of scholarship students, in addition to a talk of how to read better out loud.





# 2013

#### **DECEMBER**

- December 6: We received a 32-inch television from the State Coordination of Libraries of the ISC.
- December 6 and 7: Participation in the first Municipal Meeting of Libraries with the "Instituto de Cultura Municipal" (Institute of Municipal Culture).

DONATIONS OF BOOKS, PRINTERS AND VIDEOCASSETTE PLAYERS TO:Books, printers and VCR players were donated to the following: Gustavo Diaz Ordaz grade school, The "Nueva Creacion (New Creation) Grade School in Villas de Guadalupe, the grade school in San Jose del Cabo and the grade school in Colonia Lagunitas.



#### **ACTIVITIES FANLAP**



#### **JANUARY**

Fiesta for the Three-Kings Day took place the 11th of January.

· Mar Bueno Riestra and Karla Celis from Costa Baja, Andrea Gaume and Angelica Cruz, among other volunteers of FANLAP, distributed toys to the children of the dining room to celebrate the Three Kings Day. Thank you to Cabo Bikes for donating two bicycles which were raffled off to two very lucky children. Thank you also to Lic. Jisela Páez Martínez, Representative from the Fifth Electoral District, for the donation of bags of Candy for the children.





#### MAY

- · Party for the "Día del Niño" (Day of the Child) May 2. State DIF (Family Development
- Division) donated 100 bags of candy. FANOSA, once again donated the use of a brincolin. Thank you to Daniel Osorio Hernández, Samuel Cazares, Carolina Argudin, and Maria Josefina Geraldo.
- · On May 7, Queen Candidate Zuleika Arenas Navarro, from class 2 "A" of the María Fernanda school and several classmates brought gifts, cake and did some recreation activities with children of the dining room.

#### **SEPTEMBER**

- · CFE · September 26: Training personnel from the office of the "Comisión Federal de Electricidad" (Federal Commission of Electricity), brought cake and gifts to the children who come to our breakfast program, thank you to Ivana Real.
- · EPI. September 21: Trip to Playa Balandra to clean the beach and to listen to talks about being conscious of the environment. These activities took place in conjunction with students of "Secundaria Morelos" (Morelos Junior High School). Thirty children from the dining room and their mothers attended.
- · September 28: Some of the students of the dining room as well as the Morelos Junior High School painted a mural on the Wall of the dining room, making reference to Playa Balandra.





## **ACTIVITIES/EVENTS IN THE DINING ROOM**

#### **NOVEMBER**

RAIZ DE FONDO (COMMUNITY GARDENS)

November 16 and 17: Workshop "practice of organic gardening" given to twenty-five persons from the community, mothers as well as students, including the cooks form the dining room.

2013

#### **OCTUBRE**

RAIZ DE FONDO (COMMUNITY GARDENS)

· October 16: The workshop "theory of Organic Gardening" was given to twenty-five members of the community, with mothers and students, including the cooks from the dining room.

SOCIEDAD HUMANETARIA DE LA PAZ (LA PAZ HUMANE SOCIETY) (STERILIZATION OF DOGS AND CATS) On October 23, as part of the program "Club Canino PGJE del PRONAPRED", (the Canine Club of the State Justice Department of the National Program for Prevention of Social Violence and Delinquency), the Secretary of Health together with FANLAP and the Humane Society sterilized 18 cats and 33 dogs. This work was done with the help of seven veterinarians and twenty-five volunteers.











## **ACTIVITIES/EVENTS WITH THE SCHOLARSHIP PROGRAM**

# 2013

#### **NOVEMBER**

- · November 23: Meeting of scholarship students, with talks to the students and parents by the "Secretaría de Salud" (Secretary of Health as part of their program of addiction prevention.
- · EPI. November 27 through 30: Excursion to Isla Partida with 4 scholarship students.





## SUBASTA 2013 | OUR BIGGEST ANNUAL EVENT

#### **HOW IT WORKS...**

The first Subasta took place in 1988, when articles were auctioned off the back of Steve Cooker's pickup truck in the parking lot of Marina de La Paz. The funds were used to purchase Christmas presents for children who lived in impoverished neighborhoods on the outskirts of La Paz. Later Club Cruceros de La Paz, A.C., was formed, and the auction became an annual event of the club to benefit children of La Paz. In 2002, after the formation of the Foundation, the funds were used exclusively for the programs of FANLAP.

On Sunday, December 1, 2013, from 9:00 a.m. to 4:00 p.m., the 25th anniversary of FANLAP Subasta took place in the parking lot of Marina de La Paz. While the event is now coordinated by Fundación Ayuda Niños La Paz, A.C. (FANLAP), Club Cruceros de La Paz continues to be a main sponsor of this event.

As part of the annual event, we have a bazaar where people may purchase used clothing, items for the home and/or for the boat. Various businesses have booths where a percentage of the earnings are donated to FANLAP. There is also a live auction, where items donated by the American, Canadian and Mexican community are sold.

#### THE HUMAN TALENT...

We're especially grateful for the incredible job done by Subasta Chairperson Jean Wise, who once again showed her great talent for delegating responsibilities and involving more people in the various areas of responsibility. Due to Jean's efforts, the event ran extremely smoothly. According to our count, we had approximately 80 volunteers, in addition to 30 FANLAP scholarship students who fulfilled their requirement to perform community service at the Subasta.

The Bazaar-Auction-Arts-and-Food event was again a resounding financial success



Thank you to all who donated items throughout the year to be sold in the bazaar, live auction and silent auction. A special thank you to Marina de La Paz for again permitting us to take over their parking lot, and to the Club Cruceros and its members for all the work they did before, during and after the event. A job well done by all!

Organizors of the event, Mary Shroyer, Judith A. Peterson, Jean Wise, members of Club Cruceros de La Paz.

We'd like to thank the following businesses for donations for the auction and raffle:

Abaroa Boat Yard Marina

Palmar

Abaroa Varadero Agencia Seamar Allende Books

Almacén De Exquisiteces

Bandidos

Big Joe's Restaurant Bismark -Malecón **Buceo Carey** 

Buen Provecho escuela de

cocina

Buffalo Bar-B-Q

Café Deli

Café Olimpia

Casa Buena B&B

Casa Kootenay

Casa Tamarindos

Cathy: Oso Negro

Catrinas

Ciao Molino

Claudia

Club Cruceros

Club El Moro Club Marlín

C-----

Corazón

Costa Baja Marina

Cross Marine Works

Dingy Dock Restaurant

Dock Café

Eco Naviera

El Ángel Azul

El Arco Eléctrica & Plomería

El Calle Jon

El Gallo Billiards Sports Bar

El Morito Gourmet

Estancia Uruguaya

Estilo Nómada

Felisa Córdoba

Gloria Jr.

Grill Campestre

Ibarra's Pottery

II Rustico

J & R Ribs

Just Burgers

La Costa

La Fonda

La Marmolera

La Panga

La Paz Quilters

La Paz Yachts

La Posada Hotel & Beach Club

La Terraza de Hotel Perla

Las Gaviotas Resort

Lavamatic Polly

Linda Mills

Lopez Marine

Los MaGueyes

Los Portales

Los Tamaridos Garden

is more than
financing contributing
to FANLAP, it's
the bringing
together of the
foreign & Mexican
communities. I'm
very proud of
having had the
privilege of heading
the organizational
committee the last
two years".

Jean Novotny Wise

#### SUBASTA 2013 | OUR BIGGEST ANNUAL EVENT

Mama Mia's Italian Restaurant

Marina de La Paz
Marina de La Paz
Mariscos El Molinito
Mariscos El Toro Guero
Mongus Restaurante
Mariscos Moyeyo´rs
Restaurante Palermo's

Pan de Les

Panda Restaurant

Papelería y Copias de Baja California

Sur

Pedicure Clínico Rancho Viejo, León Rincón Chilango Rincón Gourmet Ross Marine Sak's Beauty Sea Otter Jim

Seven Crown Hotel-Centro

Sharon's Goodies

Si Si Si

Snug Harbor Sales

Stella's Sushi Zone Tailhunters Tanya Jamieson, masajes.

Taquería La Gaviota - Rangel

Techs Mex Services
The Bagel Shop
The Shack

Tortillería Sudcalifornia

Trocadero

Wise Marine Services

Zoes

Thank you to Papeleria y Copias de Baja California Sur for donating the printing of the posters which were distributed throughout the City of La Paz. Special thanks to Panorama Informativo, a local radio stations, for the publicity given our event.

The following businesses had booths and donated 30 percent of the take to FANLAP:

Big Joe's

Claudia Davidson Norma García Pareos Manuela German Sausage Ibarra Pottery Claudia Roxana

Jewelry Alberto y Rocío

Kettle Corn Kena García

Luque Homero Martinez

Louis C. Medina Leanys Roman

María Monserrath Ruiz Pérez

Karla Soto

Mariela and Dulce Vázquez



## Subasta

We are grateful to all of our volunteers who have helped FANLAP provide a better future for some of the children and youth who live in impoverished neighborhoods on the outskirts of La Paz.

With an event of this magnitude, it's almost impossible to name all volunteers. Please accept our apology if anyone has been omitted from this list; it has not been intentional.

Ulla Behn
Mike (Brian) Bereznai
David Bereznai
Lucia Briseño
Maggie Busby
Christina Campos
Lisa Caruso
Judi Castro
Quana Charlton
Pam Coite
Mercedes Cole
Billy Delmer

Carol Dyer Dan Eastman Lorraine Eastman Rainey Eastman Corinne Eklund Sandi Elterich Dana Eppenstein Carolyn Faulkner Mary Faulkner Jackie Flannigan Mike Flannigan Maureen Flynn Linda Gilman Rocky Goodwin Sue Goodwin Teri Hagen Lorraine Hardisty **Bob Harris** Janey Harris Sue Hasenclever Ruth Hemmer Arleen Henton Frank Hills Bill Holbrook Will Imanse

Marilyn Imanse Jennifer Jacobs Charene Jones Mike Kary Kathyrn Kennedy Loren Kisrow Shirleen Kisrow Laurie Lee Jimmy Loberg Andrea Loberg Rita Lombardi Aggie Lukaszewski Julia Magallanes Michele Martel Beth Matheny Marce Mayoral Herrera Verónica Menchaca Olivia Montano Teri Moore Sandy Moore Charles Moorhead Stan Perrott Judy Peterson Andre Prefontaine

Aleyda Ringo John Ringo Joy Robbins Kim Rodgers John Rollins Susan Ross lane Roy Mary Shroyer Maleni Sorhouet Garth Stonier Judy Stouffer **Annie Thomas** Patsy Verhoeven Dana Waldhorn **Bob Walker** Pam Wanglickler Lew Whitesides Shirley Whitesides **Erleen Whitney** Max Winter Jean Wise Roger Wise



#### SUBASTA 2013 | OUR BIGGEST ANNUAL EVENT



The following students performed a portion of their required community service at Subasta 2013.

Samantha Estefanía Álvarez Estrada María Fátima Amador Gómez Juana Keila Campa Rivas Elizabeth Campa Rivas Yurithza Campa Rivas Darinka Flora García Ordoñez Michelle Elizabeth Castro Zazueta Francisco Javier Chávez Barrera Laura Cecilia Chollet Lucero Saúl Ezequiel Cruz Magdaleno Carolina Yamile Cruz Rivera Isabel Guadalupe Domínguez Otero Eliza Belén Flores Juárez Ángel Cristóbal Gómez Yepiz Guillermo Enrique Guzmán Juárez Fabricio Daniel Heredia Yepiz Paola Jacqueline Jiménez Costilla Josefina Juárez Espinoza Vanessa Guadalupe Juárez Espinoza Jacqueline del Carmen Labias Cruz Marcela Inés Marín Figueroa

Yareli Morales Gómez
Pablo Antonio Morales Tinoco
Yesenia Araceli Ojeda Burquez
Irvin Othoniel Payan Canales
Kitzia Belén Pena Guardado
Alejandra Jaqueline Pena Guardado
José Ángel Pérez Costilla
Marieny Aide Ramírez Vilchis
Gisel Arely Resendiz López
Bryan Omar Resendiz López
José Eduardo Vásquez González





# Subasta

#### **OUR ACHIEVEMENT...**

The total received the day of Subasta was: \$131,338.92 pesos.

Net: \$104,057.84 pesos.

WHAT WAS THE INVESTMENT...

Expenses: \$27,281.08 pesos.





### WHO ARE WE?

## THE BOARD OF FUNDACION AYUDA NIÑOS LA PAZ, A.C.

#### President:

Judith Ann Peterson

#### Vice President:

Mary G. Shroyer

#### Treasurer:

Eduardo Pino Von Borstel

#### **Secretary:**

Dr. Alejandro Aguirre Chávez

#### Members of the Board:

Mtra. Psic. Dulce Anyra Cota Salazar, in charge of Psychology and Education.

Dr. Luis Fleischer, In charge of Public Relationships.

#### **Honorary Members of the Board:**

Andrea Gaume, in charge of publicity and events. Lynn Putney Coutts Jackie Flannigan Michelle Gaylord Jean Wise

#### **OUR OPERATING TEAM:**

#### **Administrative Director:**

Lic. Verónica Menchaca Tinoco

#### **Attorney:**

Lic. Roberto Núñez

#### **Accountants:**

C.P. Jorge Ibarra Meana C.P. Luz Armenta de Ibarra

#### **Auditors:**

Accounting Office of C.P. Isaac Davis

#### **Consultant:**

Dr. Rubén Aguilar Valenzuela

#### **Publicity:**

Andrea Gaume Amao Tanxel Publicidad Estratégica/Petit Comité Gari-Ellen Donohoe, the Baja Citizen

#### Webmasters:

Mike Igartúa Marty Olver



#### **LIBRARY**

#### Librarians:

January thru August: Profra. Julia Magallanes. September until now: C. Irma León Cota (morning shift)
Profr. Martín Verdugo (afternoon shift, Instituto de Cultura Municipal).
Voluntarees from Mexican and American community.

#### **Dining Room Committee:**

Guadalupe Juárez Rojas
Brenda Guadalupe Canales González
Fidela Trujillo García
Elizabeth Torres Tellez
Teodula Chávez Arredondo
Isabel Amador
Nemesina Guadalupe Estrada Pérez
In charge of purchasing the provisions:
(Maleni Sorhouet).
Project´s coordinator and administrator
(Verónica Menchaca).

#### Scholarship Committee:

Dulce Anyra Cota Salazar Verónica Menchaca Tinoco

#### **English Classes:**

Judith Peterson Carmelita Dodge

## **Volunteers and Fundraising Committee:**

Judith Peterson
Andrea Gaume Amao
Mar Bueno
Pablo Rodrigo Diestro
Julia Magallanes
Maleni Sorhouet
Jean Wise

#### Many more volunteers.

In addition to three employees, our administrative director, librarian, assistant librarian, and a "go-fer", the rest of those who work with FANLAP are volunteers. Some of our volunteers drive more than 300 miles a month without being reimbursed.



#### ASSETS LIABILITIES AND NET ASSETS

CURRENT ASSETS:		SHORT TERM:
CASH ON HAND	-	ACCOUNTS PAYABLE
DANIK ACCOLINITS	044 043 40	TANCEC TO DAN

 BANK ACCOUNTS
 946,843.48
 TAXES TO PAY
 11,082.42

 ACCOUNTS RECEIVABLE
 386.69
 TOTAL SHORT TERM:
 \$ 31,855.82

 TAX CREDITS
 604.05

 TOTAL CURRENT ASSETS:
 \$ 947,834.22
 TOTAL LIABILITIES
 \$ 31,855.82

FIXED:

BUILDINGS 998,788.61
FURNITURE AND EQUIPMENT 87,105.51
PICKUP TRUCK 71,363.64
REAL PROPERTY 130,212.40
TOTAL FIXED: \$1,287,470.16

NET ASSETS: FROM 2012 1,993,727.40 TEMPORARILY RESTRICTED 176,760.00

20,773.40

PERMANENTLY RESTRICTED 30,212.40 TOTAL NET ASSETS: \$ 2,200,699.80

RESERVE

CAPITAL

CARRIED FORWARD 2,748.76

TOTAL NET ASSETS \$ 2,203,448.56

TOTAL LIABILITIES

**TOTAL ASSETS** \$ 2,235,304.38 **AND NET ASSETS** \$ 2,235,304.38

#### INCOME AND EXPENSES JANUARY | 2013 THROUGH DECEMBER 31 2013

INCOME: \$ 1,398,387.61

PESOS 373,419.53 U.S. DOLLARS 1,024,968.08

**EXPENSES:** \$ 1,378,187.04

STATIONERY SUPPLIES 14.801.59 **CLEANING SUPPLIES** 7.370.76 297,814.82 FOOD ITEMS FOR THE DINING ROOM 113.277.00 TUITION EXPENSES FOR SCHOLARSHIP COMPUTER MAINTENANCE 7.197.73 GAS AND MAINTENANCE FOR THE PICKUP 33.131.60 UNIFORMS AND SCHOOL SHOES 272,099.29 **SCHOOL SUPPLIES** 23.111.25 DINING ROOM AND LIBRARY MAINTENANCE 76,060.62 TRANSPORTATION FOR SCHOLARSHIPS 80.225.52 187,925.67 **TEACHERS' SALARIES** 1,642.80 **PUBLICITY SUBASTA EXPENSES** 22,471.75 ADMINISTRATIVE SALARIES AND EXPENSES 175.099.30 MUNICIPAL PERMITS 1.346.75 13,628.12 PROFESSIONAL SERVICES **ADMINISTRATIVE EXPENSES** 45,719.86 FINANCIAL EXPENSES 5,262.61

## RETAINED FOR 2014:

**FOR 2014:** \$ 20,200.57

#### **INVESTMENTS:**

5 COMPUTERS FOR THE LIBRARY \$ 27,500.00







## donativos

Calle Santiago # 320 Col. Bellavista CP 23050 La Paz, Baja California Sur · Tel (612)121-2166 www.lapazninos.org email: fanlap@hotmail.com

Aquellos que deseen realizar una donación deducible de impuestos 501(C)3 en dólares E.U. pueden enviar un cheque a nombre de International Community Foundation, 2505 N. Avenue, National City, Ca. 91950. Favor de poner "Children of La Paz" en la esquina inferior izquierda, si usted realiza la donación favor de avisarnos a nuestro correo: fanlap@hotmail.com Para donaciones en línea:

http://donate.icf-xchange.org/donate.php/losninosdelapaz Donaciones en pesos, efectivo o cheque, o un cheque mexicano en dólares E.U. favor de hacerlo a nombre de Fundación Ayuda Niños La Paz, A.C. y mandar a Calle Santiago # 320, 23050, La Paz, Baja California Sur, México.

Gracias! . Thanks!

Diseño: TANXEL PUBLICIDAD ESTRATÉGICA Tel. (612)122-3953 tanxel@gmail.com La Paz, Baja California Sur, México.



Su donativo es deducible de impuestos. Si desea recibo, contactar a FANLAP en las siguientes direcciones: fanlap@hotmail.com jupete49@hotmail.com anyracs@hotmail.com





