FUND-RAISING



2013

MARCH

March: 19 y 20, Interprepa 2013. Celebrate Life. Talks for senior high students organized by Trini Rios @ Cinepolis Theatre. And fashion and talent show @ Grand Plaza Hotel.

Net earnings: \$3,500 pesos 130 kilos of rice, beans, oil and other non-perishables were donated to be used in our dining room.

APRIL

Bless Me, Ultima. Special private showing of this movie, at Galeria Galeria at 8:30 p.m. Saturday, April 27.All proceeds were used in purchases for FANLAP scholarships for school year 2013-2014

Día del Niño. On April 30th Andrea Gaume celebrate Día del Niño at her business, Loving Company at "the Shoppes," thank you Andrea for your support. The funds were used in our lunch program.

\$1620 pesos and 2 dollars U.S. were collected. \$2.00 dólares.

MAY

4to. Festival Gastronómico "El Gusto por Baja California Sur 2013" (Food Fair) On May 2 beginning at 7:00 p.m. on Playa Coromuel. Over 70 restaurants in Baja California Sur donated their specialties with entertainment a tenor and a very well thought of troubadour. Thank you to Maricela Aguilar and Lorena Hinojosa and thank you to the restaurants who donated their specialties. Proceeds were used for our dining room and scholarship programs.

Amount collected: \$44,000 pesos.

JUNE

"Un Dia de Cuentos" (storybook day).
Photographic Project organized by photographer Felisa Cordoba. Trini Rios (makeup and hair-do's) Uno Diseño Soluciones Gráficas (One Design Graphic Solutions) and Casa Marché (interior decoration) and Karina Aragón Fonseca (KAF) designs of childrens' clothing. A fashion show was help at Costa Baja Hotel at 7:00 p.m.

PRO-FANLAP EVENTS:

Net earnings: \$5,320.40 pesos.

NOVEMBER

Zombie Walk.
November 23, Zombies at Jardín Velasco. The only charge was a donation of rice, beans, tomato sauce or other non-perishable to be used in our dining room in Colonia Laguna Azul. Thank you to René Zorrilla and to all who donated to the children of FANLAP.

Total donation:Three cases of products to be used in our lunch program.

DECEMBER

Costa Baja Christmas Tree. December 13, the Christmas Carol Concert, directed by Pedro Pelaez Morales of the Piccolo Choir of the State Music School. Those who attended this event each donated a gift to be distributed on Three Kings Day to Children of FANLAP and Casa Cuna, a children's shelter. Thank you to Costa Baja for choosing FANLAP for the third year to benefit from this event.

Total donation: 180 gifts.

"I am a practical person, not a philosopher... Working with the breakfast program keeps me close to the reality of the life of people who live (financially) in a way very different from me,... but they want the same things for their children that my parents wanted for me and that I wanted for my children..."

Mary Shroyer, Vicepresidente

MONEY AND IN-KIND DONATIONS

OUR ACHIEVEMENTS...

FOOD

Restaurantes Ghrin, S.A.de C.V. (California Chicken): donated roasted chicken throughout the year.

Total value of the donation: \$44,004 pesos.

MATERIALS

January 11, The Celebration of 3 Kings Day: Gifts donated to the Costa Baja Christmas tree were given to the children. Two extremely lucky children won a bicycle donated by Cabo Bikes of La Paz. Thanks to Mar Bueno and Karla Celis from Costa Baja, Andrea Gaume for her help and support, and for obtaining the donation of the bicycles and thank you to Angelica Cruz for helping the day of the delivery of toys to the children.

January II, TUCAN (Tu Café Ayuda a la Niñez, or Your Coffee Will Help Children): Financiera Independencia located on Altimirano and Cinco de Febrero, donation by their employees each time they have a cup of coffee.

Donation of \$4,819.50 pesos and 26 blankets for children.

January 28, Mattresses for the community: "Beds for Kids," a group of Americans and Canadians, whose contacts are Sheryl Hamilton and Al Marchand,

Donation: ten mattresses for the children and to Doña Vikki (a "kid" of the third age, as they call senior citizens) family.

February 2, Paraiso del Mar: Thank you to Penny Cottee and residents of Paraíso del Mar.

Donation: brand new blankets for the children and families.

May 7, Colegio María Fernanda: Queen candidate Zuleika from the Maria Fernanda junior high school organized an afternoon of entertainment and fun. One of the requirements of the competition requires an altruistic activity.

Gifts and bakery items were delivered to the dining room.



Agosto 2013, Tailhunters "Pack for a Purpose" campaign: clients of Tailhunters International, which organizes fishing expeditions in La Paz, made us part of their "Pack for a Purpose" campaign. Jonathan and Jillene Roldan invites visitors to La Paz to pack specific items such as school supplies, backpacks dental supplies and more in their suitcases for the benefit of the Children of La Paz. We are grateful to Jonathan and Jillene for thinking of FANLAP, and a special thanks to the clients of Tailhunters International who brought items for our programs.

Pack for a purpose is an initiative which allows travelers to make a lasting impact in the community which is their travel destination. If they save just a few kilos of space in their suitcase and bring supplies for area schools or medical clinics in need, they will make a priceless impact in the lives of our local children and families.

To read more about Tailhunters campaign, click http://tailhunter-international.com/tailhunter-outreach.htm

Donation: Since beginning this campaign in August of 2013, children of FANLAP have been the recipients of school supplies, backpacks, clothing, toothbrushes and toothpaste, among other items. In addition, clients of Tailhunters donated \$370 U.S. dollars and \$690 pesos for the scholarship fund. This money will send a student to junior high school for one year.

system: In 2011 thanks to the donation of Club Rotario La Paz Balandra, the families of Colonias Laguna Azul and Marquez de Leon received water purification systems for their homes. In September of 2013 members of this rotary club returned to replace the filters for these purification systems. Thank you to the members of Club Rotario La Paz Balandra for effecting this valuable donation so necessary for the health and well-being of the residents of the colonias.

November, An anonymous donor through International Community Foundation: We are extremely grateful for the generous donation made for our library, to pay salaries of the employees and to purchase computers, among other things. A special thank you to Anne McEnany for effecting this donation.

Donation: \$31,200.00 dólares

"I was attached with FANLAP from the beginning because of their mission... I liked that it wasn't only about feeding children, but keeping them in school and improving their future. I feel FANLAP generates a positive impact for generations". Andrea Gaume, publicity and events.

MONEY AND IN-KIND DONATIONS

Dona-tions

THE INVESTMENT...

Time, treasure and talent of all who worked to make these donations possible.

With great pride and gratitude, the following is a list of people and businesses who donated money to our programs. Without this great generosity, our dream of helping children and young people of our city would not be possible.

The following list contains the names of those who made U.S. dollar donations through International Community Foundation (ICF). While the majority of these donations were to sponsor a student to junior or senior high school, the remaining gifts are to be applied to all our programs.

Donador anónimo.
Sra. Deb Abrahamson
Sr. y Sra. Vincent Amendola
Sr. y Sra. Arthur Anderson
Deb Beals
Edwin H. Brock
Kathleen M. Bunney
Sra. Lynn P. Coutts
Sr. Samuel E. Crabtree y Sra. Susan L.
Wilson

Sra. Nicole Cromwell
Sr. y Sra. Thomas Crouch
Sr. Daniel R. Curry y Srita. Judith Daufeldt
Elizabeth Desmarais
Sra. Lynda C. Dostal
Sra. Carol J. Dyer
Judy H. Fair-Spaulding
Nancy Fitzmorris
Sr. y Sra. Tim Fitzmorris
Sra. Jackie Flannigan
Sr. y Sra. Gerry Flynn
Sra. Vicki L. Garrod
Sra. Michelle Gaylord
Gabrielle Gingras

Sr. y Sra. Robert y Virginia Gleser Srita. Delphi K. Godsil Mary Susanne Goodwin Sr. y Sra. Hugh Grinnell Marsha E. Gygax Booz Allen Hamilton Sr. y Sra. William T. Hammond Srita. Nancy S. Howard y Sr. Richar

Srita. Nancy S. Howard y Sr. Richard P. Mello

Sr. y Sra. Rex Jones Sr. Bernard R. Kalscheuer y Sra. Ellen Covairt

Sr. y Sra. Richard y Mónica Kiy

Shirley A. Klein

Marlene K. LeClaire Sra. Jo Van Leeuwen Joann Long

Srita. Carol McKay

Sr. y Sra. Craig y Jackie Meyer Sr. y Sra. Braxton D. Mitchell

Lisa Moctezuma
James Mustard
Diane L. Olson

Sra. Sarita S. Patterson

Elizabeth Pena

Sr. y Sra. Karl H. y Robin Pintar Sr. y Sra. Tim y Sally Putney Sra. Galey Sergio-Castelyetere

Sra. Patricia Shannon

Srita. Mary G. y Sr. Malcom E. Shroyer

Susan D. Sieggreen
Craig Siemens
Dane E. Smith DDS
Sr. Harry D. Snyder III
Sr. Todd C. Tatum

Sra. Gloria y Matt Taylor Trinity Lutheran Church

Linda C.Whitley Sra. Jean N.Wise





Thank you to the following who made donations in Mexico:

Administradores de Proyectos Urbanos
Baja House Care, S de RL de CV
Clients of Tailhunters International
Construcciones y Acabados Peninsulares SA de CV
Educacion y Cultura Vanguardista A.C.

Blanca Vanessa García Romero

Maria Guadalupe Gidley

Harry y Dawn Hanna Dr. Claude E. Hill

Oscar Francisco Holguín González

Herbert J Kellnes

Shirley Klein

Dennis & Paula Lepak

Moorings México S.A. de C.V.

Motores La Paz, SAPI de CV

Paúl Razo Brooks

Mary Shroyer

Malcom Shroyer Wood

Emmanuel Torres Amaut

Arturo Tripp Valdez

Gabriela Margarita Velázquez Dipp

Susan y Howard Wormsley María del Rosario Zúñiga THANK YOU TO THE FAMILY AND FRIENDS OF RICK CROMWELL

Rick Cromwell, a friend of Fundación Ayuda Niños La Paz, A.C. (FANLAP), recognized the importance of education to change the lives of children and adolescents who lived in poverty.

After Rick's passing, Judy Peterson was contacted by his daughter, Nicole, who asked if we could set up something in memory of her father. Judy told her the best thing she could think of was to have a Rick Cromwell Memorial Scholarship Fund; Nicole quickly agreed.

Total donations from the family and friends of Rick were \$1615 dollars, which sent 7 students to junior high school for one year.

We're grateful to the family and friends of Rick Cromwell for being so generous and for making it possible to send these deserving young people to school, something they would not have been able to do without our combined efforts.



ASSETS

CURRENT ASSETS: CASH ON HAND BANK ACCOUNTS 946,843.48 ACCOUNTS RECEIVABLE 386.69 604.05 TAX CREDITS TOTAL CURRENT ASSETS:

\$ 947,834.22

\$ 2,235,304.38

FIXED: BUILDINGS 998,788.61 FURNITURE AND EQUIPMENT 87.105.51 PICKUP TRUCK 71,363.64 REAL PROPERTY 130,212.40 TOTAL FIXED: \$ 1,287,470.16

TOTAL ASSETS

LIABILITIES AND NET ASSETS

SHORT TERM: **ACCOUNTS PAYABLE** 20,773.40 11,082.42 TAXES TO PAY TOTAL SHORT TERM: \$ 31,855.82

TOTAL LIABILITIES \$ 31,855.82

CAPITAL

NET ASSETS: FROM 2012 1,993,727.40 TEMPORARILY RESTRICTED 176,760.00 30,212.40 PERMANENTLY RESTRICTED **TOTAL NET ASSETS:** \$ 2,200,699.80

RESERVE CARRIED FORWARD 2,748.76

TOTAL NET ASSETS \$ 2,203,448.56

TOTAL LIABILITIES

\$ 2,235,304.38 AND NET ASSETS

INCOME AND EXPENSES JANUARY I 2013 THROUGH DECEMBER 31 2013

\$ 1,398,387.61 INCOME:

PESOS 373,419.53 U.S. DOLLARS 1,024,968.08

EXPENSES: \$ 1,378,187.04

STATIONERY SUPPLIES 14,801.59 CLEANING SUPPLIES 7.370.76 FOOD ITEMS FOR THE DINING ROOM 297,814.82 TUITION EXPENSES FOR SCHOLARSHIP 113,277.00 COMPUTER MAINTENANCE 7,197.73 GAS AND MAINTENANCE FOR THE PICKUP 33.131.60 UNIFORMS AND SCHOOL SHOES 272,099.29 SCHOOL SUPPLIES 23,111.25 DINING ROOM AND LIBRARY MAINTENANCE 76,060.62 TRANSPORTATION FOR SCHOLARSHIPS 80,225.52 **TEACHERS' SALARIES** 187,925.67 1,642.80 PUBLICITY SUBASTA EXPENSES 22,471.75 ADMINISTRATIVE SALARIES AND EXPENSES 175.099.30 MUNICIPAL PERMITS 1.346.75 13,628.12 PROFESSIONAL SERVICES **ADMINISTRATIVE EXPENSES** 45,719.86 FINANCIAL EXPENSES 5,262.61

RETAINED FOR 2014:

\$ 20,200.57

INVESTMENTS:

\$ 27,500.00 5 COMPUTERS FOR THE LIBRARY





